## **NEW YORK DYNAMIC PORCELAIN – DISCOUNT POLICY**

Effective March 17, 2017

## Doll Artisan Guild Instructors and U.S. Studio Businesses: 10% discount on all orders (15% for DAG instructors outside of the USA)

To claim this discount, then you must meet one of these criteria: (1) Your name must appear at the time of ordering on the list of instructors maintained by the Doll Artisan Guild International; or (2) You must have a legitimate business license or certificate of authority from your U.S. state which allows you to collect sales tax and we must receive a copy of it prior to payment and shipping. These discounts cannot be increased or combined for customers who qualify under both criteria.

## Three Levels of Discounts for Large Sales Orders:

	QUALIFYING ORDER MINIMUM AMOUNT:	INSIDE U.S.A.	OUTSIDE U.S.A.
LEVEL 1	SLIP AND TINTS: \$500 MIN.	15%	20%
LEVEL 2	SLIP AND TINTS: \$1000 MIN.	25%	30%
LEVEL 3	SLIP AND TINTS: \$2000 MIN.	35%	40%
LEVEL 1	PAINTS, MEDIA & SUPPLIES: \$250 MIN.	15%	20%
LEVEL 2	PAINTS, MEDIA & SUPPLIES: \$500 MIN.	25%	30%
LEVEL 3	PAINTS, MEDIA & SUPPLIES: \$1000 MIN.	35%	40%

These discounts for large sales orders cannot be added to or combined with the discounts offered for customers who are Doll Artisan Guild instructors or U.S. studio businesses. If those customers also qualify for discounts on one or both product groups due to large sales orders, then only the larger discount will be effective for the qualified product group.

The discounts for each of the two product groups above will be figured separately, and neither the discount rates nor the minimum amounts can be combined or applied across product groups. This could result in different discount percentages for different product groups for the same customer or sales order.

Customers who have qualified for one of these discount levels may continue to receive the same discounts on smaller orders for 12 months after placing the qualifying order. A new 12-month period of discounts at the same level will begin only when placing a new qualifying order. The minimum order amounts are based on the retail prices of the products.

For customers who have secured a Level 1 or Level 2 discount, if another large order is placed within the 12-month period which would, in itself, qualify the customer for a higher discount level, then the higher discount level automatically would go into effect for the new order and a new 12-month period at the higher discount level would begin as of the date of the new qualifying order. In this case, the former 12-month period would end immediately and be replaced by a new 12-month period at the higher discount; but the higher discount level cannot then be retroactively applied for credit or refund to prior orders placed within the canceled 12-month discount period.

Only for customers in the USA at the Level 3 discount: It is possible to designate up to 25% of your purchased items on a qualifying order for shipping at a later date (for example, for anticipated future drop-ship orders). In order to do this, customers must pre-pay their entire order and sign an agreement saying that any items purchased but not shipped within 12 months of the order date will be re-stocked without the possibility of any refunds. Color substitutions and changes in quantities for pre-paid items will be allowed within the same product group and within the 12-month discount period as long as the total amount of the original qualifying order is not reduced at all.

